

Colliers International is looking for a

# CONSULTANT OFFICE SECTOR

to join our thriving Brokerage team



We offer an opportunity to become a member of a dynamic and professional team. Working with us will give you an opportunity to get involved with the most prominent real estate projects in the region. Apart from the motivating business environment, we offer an attractive compensation package and a good range of benefits, as well as professional development opportunities. At Colliers, we push each other to be better than we thought we could be. We go the extra mile for our clients and partners, creating memorable experiences that enhance and grow our relationships. And we have a lot of fun along the way.

## KEY RESPONSIBILITIES



Proactively identify and attract prospective new clients



Preparation of proposals and agreements



Professional client advisory



Negotiation between landlords & tenants



Transactions and marketing activities



Tracking market activity and forecast future trends

## REQUIRED DEGREES, SKILLS AND COMPETENCIES



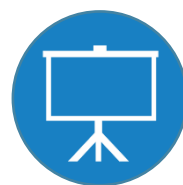
Higher education or at least 3<sup>rd</sup> year student



Minimum 1 year of successful experience in Real Estate or B2B



Excellent sales and marketing skills



Advanced presentation skills



Excellent communication and negotiation skills



Latvian, English languages (speaking and writing)



Great analytical skills



Strong self-motivation and result driven approach



Strong desire to develop in Real Estate field

N.B. Only candidates selected for the second round will be contacted.

Personal data mentioned in your application will be processed in the recruitment and selection process of the company.