

NEWS RELEASE



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Clifford Brechner Joins the Colliers International Life Sciences Team *-- Lab Industry Entrepreneur Turns Real Estate Advisor --*



July 24, 2019 [Philadelphia, PA] – Colliers is pleased to announce that Clifford Brechner has joined the firm to focus his talents in the fast-growing Philadelphia Life Sciences division.

Clifford comes to Colliers with more than 35 years of experience leading companies with revenues in excess of \$10 million. For the past 20 years Brechner has led ventures within the analytical laboratory and quality assurance industry, making him exceptionally suited to help laboratory clients navigate their complicated real estate needs in an ever-changing market.

As Founder and CEO of Insight Laboratories, a consumer products safety testing lab, Clifford built and managed facilities in Singapore, Hong Kong, Shanghai, Canada and California, New York, Connecticut, and Pennsylvania. With rapid growth and ISO17025 and Consumer Product Safety Commission approval, Insight was acquired by a strategic partner.

As Co-Founder and CEO of Actus Analytical, Clifford also managed the development, marketing and sales of instruments for consumer safety compliance screening. Under Clifford's leadership, Actus Analytical was awarded a research grant from U.S. Department of Homeland Security and the CPSC, and partnered with Agilent Technologies to develop a portable analytical instrument for the screening of material ID.

"Clifford is a 'serial entrepreneur' which puts him right at home with Colliers. His insider's knowledge of the challenges specific to building and managing laboratories makes him an important contributor to our Life Sciences team and we are happy to have him join us." stated Joseph Fetterman, Executive Vice President.



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About Colliers International

Colliers International (NASDAQ, TSX: CIGI) is a leading global real estate services and investment management company. With operations in 68 countries, our 14,000 enterprising people work collaboratively to provide expert advice and services to maximize the value of property for real estate occupiers, owners and investors. For more than 20 years, our experienced leadership team, owning more than 40% of our equity, have delivered industry-leading investment returns for shareholders. In 2018, corporate revenues were \$2.8 billion (\$3.3 billion including affiliates), with more than \$26 billion of assets under management.

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